

S U C C E S S S T O R Y

CLIENT: **SARGA Associates**

A fast-growing consultant to the pharmaceutical industry



C H A L L E N G E

SARGA Associates was growing fast, but its momentum was held back by an unreliable and poorly configured network. Productivity of SARGA's consultants was disrupted by frequent outages, and the firm needed a reliable internal and external email system to foster collaboration and teamwork. Having gone through two consultants without success, SARGA turned to Microsoft for a recommendation and was sent to QTS.

S O L U T I O N

QTS performed a network assessment and quickly concluded that a new, properly designed network was needed. Salvaging the hardware and software it could, QTS built a new LAN leveraging Microsoft Windows Small Business Server 2003 running on an HP ProLiant Server, and migrated SARGA's data while reconfiguring and optimizing its PCs to integrate them into the new network. The project was completed quickly and seamlessly, with minimal disruption to the staff. Following the upgrade, SARGA enrolled in QTS' QuikAssist support plan and its QuikAlert Daily Monitoring Service, as well as its QuikSecure Assisted Security Management Service – outsourcing its network management and support to QTS.



C L I E N T Q U O T E

"QTS did what they said they would, and have provided strong support and guidance after delivering us a Worry-Free Network. QTS allowed us to focus on growing our business, without worrying about the technology."

*Medlinda Wilp
Vice-President
SARGA Associates*

C L I E N T P R O F I L E

Industry: Professional Services

Size: 15 employees

Location: Lebanon, NJ

Technologies: Microsoft

Windows Small Business Server 2003 with Exchange Server 2003, HP Servers, Cisco Infrastructure

Since the cutover, usage of QuikAssist time has been minimal and proactive, with no outages or service disruption. QTS also performed a QuikSecure™ Security Assessment to help tighten company security and plan for the future.

R E S U L T S

QTS' engagement ended SARGA's technology problems and provided a stable, reliable platform upon which to grow the business, allowing key management time to be focused into proactive business activities. QTS and SARGA are planning future initiatives to enhance the business' use of technology and support the growing company. This has allowed the SARGA staff to focus on serving their customers and growing their business – **Worry-Free!**



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*Providing
Worry-Free
Network
Solutions!*