

S U C C E S S S T O R Y

CLIENT: ***New York Road Runners***

A leading not-for-profit organization



C H A L L E N G E

The New York Road Runners is the premier organizer of running/walking events, responsible for the ING New York City Marathon as well as dozens of other races virtually every week, around the year. The organization's information systems had served it well, but by 2004 were outdated and not positioned to carry the organization forward into the future. Its hardware architecture was outdated and presented concerns for system reliability, and its software configuration posed similar concerns. Furthermore, information security and disaster recovery/business continuity presented further challenges that needed to be considered.

S O L U T I O N

New York Road Runners turned to QTS to review their network and make strategic recommendations to help guide the business forward into the future, and lay out a road map for a series of gradual, progressive improvements. QTS started with a Network Audit and a QuikSecure™ Security Assessment, to get a handle on the environment and identify the highest priority activities.

Concurrent with this review, reliability of the organization's Linux-based email system was coming to the forefront as a major business issue, so QTS worked with the IT team to migrate New York Road Runners to Microsoft Exchange Server 2003 and Outlook 2003, running on Windows 2003 Server, and implemented Software Update Service for automated patch management.

C L I E N T Q U O T E

"QTS quickly helped improve our LAN security, reliability and performance. Working together, we were able to migrate to Exchange in 3 days, with little disruption."

*Saul Zuchman, Vice-President and Chief Information Officer
New York Road Runners*

C L I E N T P R O F I L E

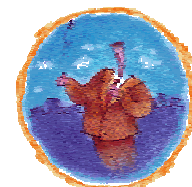
*Industry: Not-for-Profit
Size: 70 employees
Location: New York, NY
Technologies: Microsoft
Windows Server 2003,
Exchange Server 2003,
Symantec Antivirus,
Microsoft Software
Update Service*

R E S U L T S

The upgrade project yielded immediate benefits in system reliability, as well as new capabilities and functionality for the organization's users to improve productivity and work collaboratively using Exchange and Outlook. QTS and New York Road Runners management then reviewed the Network Audit and Security Assessment Reports to plan the organizations' IT strategy and future projects to further improve security, reliability and functionality of the organization's business-critical network. This is allowing the New York Road Runners to focus on the business of organizing, running and scoring races for its members – **Worry-Free!**



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**Providing
Worry-Free
Network
Solutions!**