



QTS Press Release

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QTS Wins "Partner of the Year" Award from Microsoft NY/NJ SMS&P Division

Sets the Standard for all NY/NJ Metro Partners

(Morris Plains, NJ and New York, NY) August 4, 2008 – Quality Technology Solutions, Inc. (QTS) and Microsoft today announced that QTS was selected by Microsoft as the winner of its "Area Award," recognizing QTS as Microsoft's Partner of the Year for the NYNJ District for Microsoft's "FY08" (the fiscal year spanning July 2007-June 2008). This award recognizes QTS, a local Morris Plains, NJ business, as Microsoft's #1 partner in the New York and New Jersey metro area serving small and mid-market businesses (typically 2500 or fewer employees), and differentiates QTS from hundreds of other Microsoft partners in the NYNJ district.

"It is a real honor to be selected by Microsoft for this award," noted QTS President and CEO Neil Rosenberg. "This award shows that QTS sets the standard for how companies can and should partner with Microsoft, to the benefit of not only the partner and Microsoft but of the customer as well. QTS always looks for the Win-Win-Win relationship."

The Area Award represents the strongest balance of customer service, product expertise, partnership, sales and marketing engagement with Microsoft, and is awarded to the top-performing partner in the District. QTS' software sales and customer influence were a factor, but more important was QTS' strong partnership with Microsoft, and its ability to help customers pick the right Microsoft technologies, and to deploy these technologies successfully and effectively for their customers.

"The success achieved by QTS demonstrates their ability to deliver innovative products and solutions to local customers," said David Willis, vice president for Microsoft's Small and Mid-market Solutions and Partners (SMS&P) in the East region. "Microsoft recognizes QTS by honoring their tenacity to drive sales and collaborate within the region to keep businesses thriving."

"We are very pleased and proud to be selected by Microsoft for this award," noted QTS Vice-President and COO Christine Bongard. "We've worked very hard this year with Microsoft to deploy Microsoft solutions around all of the core platform technologies – Windows Server 2008, Exchange Server 2007, SQL Server, System Center, ForeFront, SharePoint and Windows Vista. We appreciate Microsoft's recognition of our efforts and our expertise around Microsoft technologies."

This award, announced at Microsoft's Worldwide Partner Conference, follows QTS' selection by Microsoft for two other local FY08 Partner Awards, for excellence in **Customer Service** and **Security & Networking**. QTS was also an East Region Finalist for the Service Excellence award, placing it among the top 5 companies in



Quality Technology Solutions, Inc.

the eastern USA for excellence in customer service and further highlighting the exceptional service and support QTS provides to its customers.

QTS offers a broad range of consulting and integration services around the Microsoft platform, and has been a consistent leader around Microsoft technologies. QTS has also been an early adopter of new Microsoft technologies, helping customers like *Brother International, Winebow, American Bible Society, Hughes Hubbard & Reed* and *Englewood Hospital* deploy Windows Server 2008, Windows Vista, Office 2007 and Microsoft Office SharePoint Server 2007 prior to general release of these technologies, under Microsoft's Technology Adoption Programs in 2006 and 2007.

"QTS' relationship with Microsoft extends well beyond deploying our products," noted Jemima Gaussaint, Microsoft's SMS&P Partner Account Manager. "They provide feedback to our executives, they work with our product groups to improve product quality, work with us in developing joint campaigns and initiatives, and engage closely with us to help us partner with our customers and provide real solutions to their business problems. QTS' teamwork in working with Microsoft, locally and nationally, is exceptional."

About QTS:

Quality Technology Solutions is a leading systems integrator offering network infrastructure, network management, security and disaster recovery services to achieve higher reliability and availability for business networks. We call this **Worry-Free Networking**. Founded in 1992, the company serves New Jersey and New York businesses with solutions based on Microsoft, Citrix, VMware, NetApp, Symantec and Cisco technologies. QTS is a perennial winner of numerous local, national and worldwide partner awards from Microsoft. QTS' clients range from small businesses to Fortune 500 companies across all industries. QTS is located at 1639 Route 10, Parsippany, NJ 07054, and can be reached at 973-984-7600. Additional information on QTS can be found online at <http://www.QTSnet.com>.

About Microsoft

Founded in 1975, Microsoft (Nasdaq "MSFT") is the worldwide leader in software, services and Internet technologies for personal and business computing. The company offers a wide range of products and services designed to empower people through great software—any time, any place and on any device. For more information, please visit us at www.microsoft.com. Microsoft is a registered trademark of Microsoft Corp. in the United States and/or other countries.

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