



QTS Press Release

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QTS Named to Everything Channel's Computer Reseller News Tech Elite 250

(Parsippany, NJ and Framingham, MA) February 21, 2011 – Quality Technology Solutions, Inc. (QTS) and [Everything Channel, a UBM Company](#), today announced that QTS was named among the winners of the inaugural *CRN* Tech Elite 250. Similar to the [VAR500 and Fast Growth 100](#), the Tech Elite 250 serves as the industry's definitive list of VARs with both deep technical expertise and premier certifications. The organizations recognized are best-of-breed integrators who have invested in technical know-how and earned premier certifications in the areas of data centers and infrastructure to better serve customers in North America. To view a sample of the winners list, visit <http://www.crn.comhttp://www.crn.com/slideshows/channel-programs/229218804/crn-tech-elite-250-part-2.htm>.

To develop the list, *CRN* Editors worked with solution providers and outside experts to define the most important technical certifications in the market today. By mapping certifications against the key technology opportunities as defined by *CRN*'s State of the Market and Midmarket studies, the list recognizes the VARs most committed to helping customers innovate while reducing costs.

"The IT channel is a dynamic market, but the economic turmoil has further compounded its complexities by creating fundamental changes in customer purchasing patterns along with dramatic changes in solution provider business practices," said Kelley Damore, Vice President and Editorial Director of *CRN*. "The Tech Elite 250 and the XChange Solution Provider event are designed to help channel participants navigate through the new IT economy and develop successful strategies for the year ahead."

"We're very pleased to be acknowledged by Everything Channel and *CRN* for our vendor certifications and technical competencies," noted QTS President and CEO Neil Rosenberg. "Though the certs and vendor status is just a means to an end – delivering excellent service and highly skilled integration projects and solutions to our customers."

QTS maintains a wide range of deep partnerships with many of the industry's leading hardware and software vendors. Among its partnerships, QTS is a:

- Microsoft Gold Partner, with numerous competencies
- Citrix Gold Partner
- VMware Enterprise Partner
- NetApp Gold Partner
- Cisco Premier Partner
- HP Storage Select Partner



- Symantec Silver Partner

See www.QTSnet.com for additional information on QTS, or contact your QTS Account Manager.

About Everything Channel:

Everything Channel is the premier provider of IT channel-focused events, media, research, consulting, and sales and marketing services. With over 30 years of experience and engagement, Everything Channel has the unmatched channel expertise to execute integrated solutions for technology executives managing partner recruitment, enablement and go-to-market strategy in order to accelerate technology sales. Everything Channel is a UBM company. To learn more about Everything Channel, visit us at <http://www.everythingchannel.com>. Follow us on Twitter at <http://twitter.com/everythingchnl>.

About QTS:

QTS delivers highly reliable, Worry-Free™ computer networks and software solutions, on-premise and in the Cloud, helping customers leverage technology to drive business value since 1992. Our senior-level staff helps customers deploy technology faster, leveraging best practices, reducing risk and transferring knowledge, while providing exceptional service and support for successful outcomes.

QTS maintains strong partnerships with Microsoft, Citrix, NetApp, VMware, HP, Cisco, Symantec and others, which we leverage to build 21st Century Networks and software solutions. Clients have ranged from small firms to Fortune 500 companies in many industries.

QTS is located at 1639 Route 10, Suite 103, Parsippany, NJ 07054, and can be reached at 973-984-7600. Additional information on QTS can be found online at <http://www.QTSnet.com>.

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